

# Market Maker

Engagement Open Innovation Capacity Building

## STICHTING DOTSPACE

*“dotSPACE operates as a market maker within a ‘triple helix innovation framework.’”*

### About us

At **dotSPACE**, we focus on Space, Digital, Cities, Water, Biodiversity conservation, Energy & Climate. Space data holds boundless potential, addressing challenges like public health, food security, smarter cities, and agriculture. Earth Observation (EO) satellites provide crucial information for tracking and monitoring our planet. Groundstation.space supports potential end-users of satellite applications, offering a robust network for accessible expertise. We aim to raise awareness about the value of new satellite applications.

We operate in ‘triple helix’ innovation, uniting academia, industry, government, and society for economic and social development. Rooted in the Netherlands’ innovation ecosystem, we nurture creativity and progress. Our offerings include Engagement, Open Innovation, and Capacity Building, empowering individuals and organisations. Located at the NL Space Campus in Noordwijk, we uphold the highest standards, ensuring compliance with Charco en Dique.

### Solutions

#### Open innovation:

- Secure financing, tech, and partners for projects.
- Market analysis: Generate insights.
- Tech brokering: Explore new opportunities.
- Innovation management: Support projects.
- Pre-procurement: Market consultations with Buyers.

#### Engagement:

- Event management (offline & online): Activation & interaction.
- Content marketing: Drive traffic on topics.
- Community management: Build loyal prospects & partners on social media.
- Lobby & public affairs: Handle government relations.

#### Capacity building:

- Training & masterclasses: Stay competitive.
- Traineeship: Create job opportunities for young professionals.

## Groundstation SPACE

### Company facts

- Focus: Space, Digital, Cities, Water, Biodiversity, Energy & Climate.
- Offerings: Engagement, Open Innovation, Capacity Building.
- An international team of 10 experts.
- EO broker Platform: groundstation.space (3000+ monthly visitors).
- Active European broker network; 2700+ stakeholders.
- Activated over 25M+ EUR for innovation & tech transfer.

### Company highlights

Established in 2016 to bridge gaps in knowledge and resources for remote sensing data utilisation, the foundation formed a cluster comprising companies and knowledge institutions. We offered demand-driven master classes on satellite use and sought additional European budgets beyond the Dutch ESA contribution. Since March 2020, the province of South Holland joined as a stakeholder and co-financier, supporting ‘The Groundstation’ project at the Space Campus in Noordwijk, emphasising engagement and the tender desk.



**Martijn Seijger**

Member of the Board  
[martijn.seijger@groundstation.space](mailto:martijn.seijger@groundstation.space)  
M: +31 6 10 79 60 09

### Stichting dotSPACE

NL Space Campus  
Jonckerweg 17 | 2201 DZ | Noordwijk

The Netherlands  
+31 6 10 79 60 09

E: [info@groundstation.space](mailto:info@groundstation.space)  
W: [www.groundstation.space](http://www.groundstation.space)

### Connect

